

## Response to Pre-Bid Queries

S No.	Organization	Section No.	Page No.	Clause as per RPF	Clarification Sought	Pre-Bid Query Response
1	D Kumar and Company	Page No.: 33 For MSME/NSIC Registered bidder/Startups  Point No.: 4	33	The bidder must have experience of deploying 150 full-time trainers in Government Schools of India over the last five years up to bid submission date.	In the Technical Evaluation, it is mentioned that the bidder must have experience of deploying 150 full-time trainers in Government Schools. However, this requirement appears to be the same for both categories (MSME and NON-MSME registered bidder) and does not match with the marking scheme	Refer Corrigendum 01
2	Gurukulgyan Learnings Private Limited	Point No.3 For MSME/NSIC Registered Bidder/Startup	33	The bidder must have prior experience, within the last five years up to the bid submission date, in the procurement, supply, and setup of at least 80 Skill Education labs/Vocational/ Skill center or similar labs.	We hereby request you to kindly change at least 50 Skill Education labs/Vocational/ Skill center or similar labs instead of 80 and marks to be given accordingly.	No Change in Tender Conditions
3	Gurukulgyan Learnings Private Limited	Point No.4 For MSME/NSIC Registered Bidder/Startup	33	The bidder must have experience of deploying 150 full-time trainers in Government Schools of India over the last five years up to bid submission date.	For MSME and Non- MSME registered bidders, the required number of trainers is mentioned as the same (150 trainers), whereas the marking scheme starts from 120 trainers.  Therefore, we request you to kindly clarify the same.	Refer Corrigendum 01

4	Sam Business Continuity Services	6.3 Pre-qualification criteria, S. No. 3	30	<p>The bidder must have prior experience, within the last five years up to the bid submission date, in the procurement, supply, and setup of at least 100 Skill Education labs/Vocational/Skill center or similar labs.</p> <p><b>For MSME/NSIC registered bidder:</b> The bidder must have prior experience, within the last five years up to the bid submission date, in the procurement, supply, and setup of at least 80 Skill Education labs/Vocational/Skill center or similar labs.</p>	<p>Given that the tender already requires a minimum average annual turnover of ₹30 Cr, which adequately demonstrates the bidder's financial and operational capacity to undertake the project, we request the department to kindly reconsider the existing experience requirement. The current condition of having prior experience in the procurement, supply, and setup of at least 100 Skill Education Labs/Vocational/Skill Centers may limit participation of otherwise capable and experienced bidders.</p> <p><b>We therefore request that the definition of "similar projects" be broadened to include IT/ITeS along with vocational lab projects,</b> which would help encourage wider participation while still ensuring that bidders possess the necessary capability to successfully execute the project.</p>	No Change in Tender Conditions
5	Sam Business Continuity Services	6.3 Pre-qualification criteria, S. No. 4	30	<p>The bidder must have experience of deploying 150 full-time trainers in Government Schools of India over the last five years up to bid submission date.</p> <p><b>For MSME/NSIC registered bidder:</b> The bidder must have experience of deploying 120 full-time trainers in Government Schools of India over the last five years up to bid submission date.</p>	<p>We request the department to reconsider the clause requiring bidders to have experience of deploying 150 full-time trainers in Government Schools of India over the last five years. This condition is restrictive and limiting participation to only a few bidders who have executed projects in the exact same format. Many capable organizations have successfully executed large-scale education, and technology-enabled projects but may not have deployed trainers specifically in Government Schools.</p> <p><b>Therefore, we request that this requirement be removed or suitably relaxed to ensure wider and fair participation from competent bidders.</b></p>	No Change in Tender Conditions
6.	Sam Business Continuity Services	6.3 Pre-qualification criteria, S. No. 5	30-31	<p>Bidder must be a training partner of NSDC for minimum 4 years on or before bid submission date.</p> <p><b>For MSME/NSIC registered bidder:</b> Bidder must be a training partner of NSDC for minimum 3 years on or before bid submission date.</p>	<p>This clause is restrictive and limits participation to only a few bidders, as many capable organizations have successfully executed large-scale education and technology implementation projects without being associated with NSDC as a training partner for the specified duration.</p> <p><b>We therefore request that this requirement be removed to ensure wider and fair participation from the prospective bidders.</b></p>	No Change in Tender Conditions

7.	Sam Business Continuity Services	6.4 Technical Evaluation by Marking, S. No. 3	32	<p>The bidder must have prior experience, within the last five years up to the bid submission date, in the procurement, supply, and setup of at least 100 Skill Education labs/Vocational/Skill center or similar labs.</p> <p>More than 150 labs: 20 Marks 125 to 150 labs – 15 Marks 100 to 125 labs – 10 Marks</p>	<p>This clause is restrictive as it favors only those bidders who have executed projects of this scale, excluding many capable organizations that have successfully implemented large-scale projects. <b>We request to remove this clause to encourage wider bidder participation.</b></p>	No Change in Tender Conditions
8.	Sam Business Continuity Services	6.4 Technical Evaluation by Marking, S. No. 4	32	<p>The bidder must have experience of deploying 150 full-time trainers in Government Schools of India over the last five years up to bid submission date.</p> <p>More than 250 trainers: 20 Marks 200 to 250 Trainers – 15 Marks 150 trainers to 200 trainers– 10 Marks</p>	<p>This clause is restrictive as it favors only those bidders who have executed projects of this scale, excluding many capable organizations that have successfully implemented large-scale projects. <b>We request to remove this clause to encourage wider bidder participation.</b></p>	No Change in Tender Conditions
9.	Sam Business Continuity Services	6.4 Technical Evaluation by Marking, S. No. 5	32	<p>Bidder must be a training partner of NSDC for minimum 4 years on or before bid submission date.</p> <p>8 years and above: 20 Marks 6 years to less than 8 years: 15 Marks 4 years to less than 6 years: 10 Marks</p>	<p>This clause is restrictive and limits participation to only a few bidders, as many capable organizations have successfully executed large-scale education and technology implementation projects without being associated with NSDC as a training partner for the specified duration. <b>We therefore request that this requirement be removed to ensure wider and fair participation from the prospective bidders.</b></p>	No Change in Tender Conditions

## Corrigendum-01

**NIT No: EdCIL/DES/ Tripura/2025-26/008**

**Name: Selection of System Integrator for Implementation of Education program in 191 Government Schools of Tripura.**

### **1. Pre-Qualification Criteria**

<b>S.No</b>	<b>Pre-Qualification Criteria</b>	<b>Revised Pre-Qualification Criteria</b>	<b>Supporting Documents</b>
1.	<p>The bidder should be a company registered under in India under Companies Act, 1956 and 2013 or Proprietorship/Partnership Firm with their registered office in India and should have been in operation for at least last 5 years as on the date of submission of the bid.</p> <p><b>Consortium of companies/firms is not allowed.</b></p> <p><b><u>For MSME/NSIC Registered bidder/Startups</u></b></p> <p>The bidder should be a company registered under in India under Companies Act, 1956 and 2013 or Proprietorship/Partnership Firm with their registered office in India and should have been in operation for at least last 4 years as on the date of submission of the bid.</p> <p><b>Consortium of companies/firms is not allowed.</b></p>	<p>The bidder should be a company registered under in India under Companies Act, 1956 and 2013 or Partnership Firm with their registered office in India and should have been in operation for at least last 5 years as on the date of submission of the bid.</p> <p><b>Consortium of companies/firms is not allowed.</b></p> <p><b><u>For MSME/NSIC Registered bidder/Startups</u></b></p> <p>The bidder should be a company registered under in India under Companies Act, 1956 and 2013 or Partnership Firm with their registered office in India and should have been in operation for at least last 4 years as on the date of submission of the bid.</p> <p><b>Consortium of companies/firms is not allowed.</b></p>	<ul style="list-style-type: none"><li>• Copy of Certificate of Incorporation</li><li>• Copy of GST registration and PAN.</li></ul>

**Note:** All other pre-qualification criteria remain unchanged

## 2. Technical Evaluation by Marking

S.No	Section/Annexure	Clause	To be read as
1.	6.4 Technical Evaluation by Marking, For MSME/NSIC Registered bidder/Startups S.No. 4	The bidder must have experience of deploying 150 full-time trainers in Government Schools of India over the last five years up to bid submission date.	The bidder must have experience of deploying 120 full-time trainers in Government Schools of India over the last five years up to bid submission date.

**Note:** All other marking criteria remain unchanged

Rest all terms & conditions of the tender will remain same.

Sd/-  
Chief General Manager (DES)  
EdCIL (India) Ltd