

Pre Bid query Response

Tender Name : RFP for selection of Partners for Online Degree Programs/Trainings with Recognized Institutes

Tender No: EdCIL/DES/EOI/2025-26/002 Dated 28th Nov'25

Sl. No.	Company Name	Section No.	Page No.	Clause as per RFP	Clarification Sought	Response
1	Positive Mantra Consulting Pvt. Ltd.	6.3.1 Pre-Qualification Criteria (Point- 4)	29	Bidder should have the imparted training to at least 1000 students/working professional in government schools/colleges/ autonomous bodies in last 3 years preceding bid due date.	Bidder should have the imparted training to at least 1000 students/working professional/ government officials in government schools/colleges/ autonomous bodies in last 3 years preceding bid due date. Reason: As the scope of work includes executive training for PSUs and government departments.	Refer Corrigendum-1
2	Positive Mantra Consulting Pvt. Ltd.	6.3.1 Pre-Qualification Criteria (Point- 5)	29	Bidder Must possess an in-house or proprietary Learning Experience Platform with learner analytics, feedback, and project tracking and Mobile App	Bidder Must possess an in-house or proprietary Learning Experience Platform/dashboard/digital tool /monitoring & training with learner analytics or feedback or project tracking or Mobile App or web App.	Refer Corrigendum-1
3	Positive Mantra Consulting Pvt. Ltd.	6.3.1 Pre-Qualification Criteria (Point- 9)	30	Proof of Course from Recognized Institute: Bidder has to submit documentary proof that the bidder has MoU's or active program delivery partnerships with at least 5 premier institutes in India	Kindly clarify the definition of "premier institutes" includes other recognized institutions/ Govt Depts./Agencies/ PSUs of national importance	Refer Tender document
4	Skillup Tech India Pvt Ltd	Scope of Work – 2.1(a)	20–21	Partner to design & deliver online degree programs in collaboration with IIT/IIM etc.	Whether EdCIL will facilitate the introduction with IIT/IIM for new course proposals, or partner must already have running programs?	Refer Tender document

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5	Skillup Tech India Pvt Ltd	Eligibility – PQ 4	29	Must have trained 1000 learners in Govt/Autonomous bodies	Will training delivered to PSU employees under private contracts also be counted?	Refer Tender document
6	Skillup Tech India Pvt Ltd	PQ 9 – MoUs with Premier Institutes	30	Bidder must have MoUs with at least 5 premier institutes	Will letters of ongoing collaboration / active engagement without MoU be accepted?	Refer Tender document
7	Skillup Tech India Pvt Ltd	EMD	5	EMD of ₹1,00,000 to be submitted offline	Can EMD be exempted	Refer Tender document
8	Skillup Tech India Pvt Ltd	Technical Presentation	31–32	Bidder must present PoC covering LMS, company strength, courses	Will presentations be scheduled online or offline?	Offline, will be communicated to successful bidder.
9	Skillup Tech India Pvt Ltd	SLA – Penalties	24	Uptime 99.5% with penalties up to 10% of work order	Cloud infra & LMS downtime also depends on institute/client availability—how will responsibility be allocated?	Refer Tender document
10	Skillup Tech India Pvt Ltd	Work Order Process	34	EdCIL will choose partner based on client's discretion	Please clarify whether multiple partners can receive parallel work orders.	Refer Tender document
11	Skillup Tech India Pvt Ltd	Payment Terms	35	Payments will be back-to-back after receipt from end client	What is the timeline EdCIL follows to release payment after receiving from client?	Refer Tender document
12	Skillup Tech India Pvt Ltd	Resource Deployment	23	Bidder must provide one technical resource at EdCIL/remote	Is this full-time mandatory? Will EdCIL share resource JD and qualifications?	Refer Tender document
13	Skillup Tech India Pvt Ltd	LMS Hosting on EdCIL Domain	22	Bidder to deploy courses on EdCIL domain	Will hosting infra & cost be borne by bidder or EdCIL?	By Bidder
14	Skillup Tech India Pvt Ltd	Performance Bank Guarantee	17	3% of each work order value within 14 days	Since project value is variable, can a single umbrella PBG be submitted?	Refer Tender document
15	Skillup Tech India Pvt Ltd	Bid Submission File Size	6	Technical PDF must be < 5 MB	Given large documents, can multiple PDFs be uploaded under Envelope 1?	Check Tender wizard portal

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16	CL Educate	Generic	-	-	Do we, as bidders, need to be physically present at EDCIL office on Dec 17 when the bids are opened?	Refer Tender Document
17	CL Educate	Generic			Can you share the link for uploading the soft copies? And pls clarify which are the documents to be sent in hard copy by post/courier to EDCIL office.	No Change
18	Care Educational & Welfare Society	Pre-Qualification Criteria	29	The bidder should be a company registered in India under Companies act 1956 or 2013 with their registered office in India in operation for at least 5 years preceding the bid due date	Whether a registered Society, which is also an NSDC Training Partner and fulfilling all other qualifying criteria, is eligible to participate in this RFP	No Change
19	TalentSprint Private Limited, part of Accenture	Notice Inviting Tender	5	Pre bid meeting will held on 05.12.2025 at 11:30 am virtually at below link	We missed the pre-bid meeting. Is there a way to access the recorded video or get the minutes of the meeting for our reference?	Pre bid response to be published on EdCIL Website.
20	TalentSprint Private Limited, part of Accenture	Performance Bank Guarantee format	56	We _____ (Indicate the name of the Bank) hereinafter referred to as the Bank, undertake to pay to the EdCIL (India) Ltd an amount not exceeding _____ only) on demand by the EdCIL (India) Ltd.	What is the amount to be mentioned here against the Performance Bank Guarantee (as this is required to be submitted along with the online bid documents?	Refer Tender document
21	TalentSprint Private Limited, part of Accenture	Financial bid submission form	64	Our attached Financial Bid for RFP for selection of Partners for Online Degree Programs/Trainings with Recognized Institutes” is for the amount of _____ [Indicate the	What is the amount to be mentioned in the Financial bid submission form as the total quantum of the proposal is unknown?	Refer Tender document

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				corresponding to the amount(s), currency (ies) {Insert amount(s) in words and figures}}.		

CORRIGENDUM - 05

S. No	Tender Clause Reference	Tender Page No	Original clause	Revised Clause
1.	6.3.1 Pre-Qualification Criteria (Point- 4)	29	Bidder should have the imparted training to at least 1000 students/working professional in government schools/colleges/ autonomous bodies in last 3 years preceding bid due date.	Bidder should have the imparted training to at least 1000 students /working professional/ government officials in government schools/colleges/ autonomous bodies in last 3 years preceding bid due date. The training should be through IIT/ IIM courses.
2.	6.3.1 Pre-Qualification Criteria (Point- 5)	29	Bidder Must possess an in-house or proprietary Learning Experience Platform with learner analytics, feedback, and project tracking and Mobile App	Bidder Must possess an in-house or proprietary Learning Experience Platform/dashboard/digital tool /monitoring & training with learner analytics or feedback or project tracking or Mobile App or web App.

Note: All other terms and conditions of the tender document will remain same.

**Sd/-
Chief General Manager
(DES)**

ADDENDUM - 01

S. No	Tender Clause Reference	Tender Page No	Original clause	Revised Clause
1.	Technical Evaluation	31	<p>Presentation on Proof of Concept (POC) Demonstration on following features:</p> <ul style="list-style-type: none"> • Number of courses offered • Different types and domains of the courses offered. • Experience of conducting such training Support and Services Model. • Knowledge, skills, expertise pertaining to the areas for which proposal is submitted. • LMS of the company • Company credibility. Company Strength. • Process of how courses will be delivered 	<p>Presentation on Proof of Concept (POC) Demonstration on the following features, but not limited to:</p> <ul style="list-style-type: none"> • Number of courses offered • Different types and domains of the courses offered. • Experience of conducting such training Support and Services Model. • Knowledge, skills, expertise pertaining to the areas for which proposal is submitted. • LMS of the company • Company credibility. Company Strength. • Process of how courses will be delivered <p>The bidder has to obtain minimum 10 marks in presentation for qualifying the technical evaluation .</p>

Note: All other terms and conditions of the tender document will remain same.

**Sd/-
Chief General Manager
(DES)**