S.No	Section No	Clause No	Reference Subject	Clarrification Sought by Bidder	EdCIL Reply
			Bidder : M/s GA Software Technologies P Ltd		
1	Chapter 6	I	E-Content to include Audio / video / flash content	Flash will not work in Windows and Android Tablets. Hence we kin dly confirm whether the e-learning content needs to be developed in FLASH. We recommend the content to be developed in HTML5 to make the e-learning content compatible across devices	This will be at S.I.level.
2	Chapter 6	IV	Training will cover use of Learning Management System and Creation of online content	Kindly clarrify whether we have to train the staff to create e-learning content (FLASH or HTML5 Content)	the clause is very clear about training no Flash or HTML 5 Content training is planned.
3	Chapter 5	19.2 - Eligibility Criteria	The bidder should be an Indian registered company/Limited Liability Partnership (LLP) engaged in the job of implementation of Technical/Consultancy Services for minimum of 10 years in India as on 31st March 2016. Consortium of companies/ service providers is not allowed.	The RFP looks to be oscillating towards Consulting Companies / SI and as per stated point, the consortium is not allowed. Is it something, that this RFP is confined only to Consulting / SI companies. If yes, then no Consulting / SI companies would have all the functionalities required themselves, they have to necessarily allow the consortium and outsource the work to an agency / OEM	RFP only for the Consultancy work.
4	Chapter 5	19.2 - Eligibility Criteria	The bidder should have completed at least one similar project i.e. having at least three out of four components 1) Design of Hardware, Software and Network requirements 2) Preparation of RFP for selection of System Integrator, and Bid process management, 3) Project Management and 4) Monitoring of IT procurement & commissioning of at least 20,000 or more Tablets/Laptops in India or Abroad/overseas in any in last three years i.e. starting from F.Y (2013-14).	Kindly remove number of tablets ie 20,000 provided as part of similar project executed and confine to the requirement at least three out of four components as we will be able to participate in the process	Not agreed. Tender PQ criteria stands as it is.
5	Chapter 5	19.2 - Eligibility Criteria	The bidder should have undertaken similar projects regarding information security and qualityassurance in Govt./PSU/AB/EI and should be empanelled under CERT-IN.	Kindly request you to eliminate this eligibity criteria as we qualify rest eligibity criteria mentioned to participate in the RFP Process	Not agreed. Tender PQ criteria stands as it is.
6	Chapter 5	19.2 - Eligibility Criteria	Addition of Security Certification as Eligibility Criteria	Certification - Bidder should have following certifications: Certified on ISO 20000:2011 and 27001 which covers Information Security or any other certifications related to data security. It is important that the bidding company adheres to the security and compliance. Kindly request you to add the secuirty certification as part of eligibility criteria	Already Indicated in the tender docoument
7	Chapter 5	19.2 - Eligibility Criteria	Addition of CMMI Level Certification as Eligibility Criteria	It is important that the bidding company follows standard quality processes and procedures. Hence we kindly request you to add bidding company should possess atleast CMMI Level 3 or above to participate in the bidding process as eligibility criteria	Already Indicated in the tender docoument

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				Bidder : M/s KPMG	
8		General	Consultancy services for Early Digital Learning Program (EDLP) at Overseas client location in African Continent	We assume that the assignment requires travel to the project location hence request if exact name of the country can be provided. This would help the bidders in estimating the costs associated with travel, Visa etc. Also if the specific details regarding the region/state of the client country can also be shared with bidders.	Detail is available in tender document.
9	Chapter -5	INSTRUCTIONS TO BIDDERS	The bid must be accompanied with an Earnest Money Deposit (EMD) of Rs. 10,00,000 (Rupees Ten Lakhs only). The EMD should be in the form of Demand Draft in favour of EdCIL India Limited payable at Delhi / Noida valid for a period of 90 days from the date of opening of the technical bids, issued by any Nationalized Bank in favour of EdCIL (India) Limited payable at Delhi / New Delhi, failing which the bid will be rejected.	It is requested if the EMD can be allowed to be submitted in the form of Bank guarantee.	Not Agreed
10	Chapter -5	19.2 Eligibility Criteria :	The bidder should have completed at least one similar project i.e. having at least three out of four components 1) Design of Hardware, Software and Network requirements 2) Preparation of RFP for selection of System Integrator, and Bid process management, 3) Project Management and 4) Monitoring of IT procurement & commissioning of at least 20,000 or more Tablets/Laptops in India or Abroad/overseas in any in last three years i.e. starting from F.Y (2013-14). Note:- The bidder should have executed at least three components for any of the Central/State Govt. Organization /UT governments / PSU / Autonomous Body (AB) / Educational Institutions in India and Overseas. Similar Project means: Any Tablet/Laptop supply related IT consultancy in Education sector in India.	Our understanding is that the Completion certificate of the similar project should be within the 3 years i.e. Starting from F.Y. 2013-14 and project may have initiated before F.Y 2013-14. Is our understanding correct?	The Clause of elgibility criteria is very clear and do not require any further clarification.
11	Chapter -5	19.2 Eligibility Criteria	The bidder should have successfully completed at least 01 (One) similar Consultancy project not less than value of Rs 40 Lakhs in Central/State Govt. Organization / UT governments / PSU / AB / Educational Institutions (EI) in India and Overseas during last 3 Financial Years. (FY 13-14 onwards).	Our understanding is that the Completion certificate of the similar project should be within the 3 years i.e. Starting from F.Y. 2013-14 and project may have initiated before F.Y 2013-14. Is our understanding correct?	The Clause of elgibility criteria is very clear and do not require any further clarification.
12	Chapter -5	19.2 Eligibility Criteria	The bidder should have undertaken similar projects regarding information security and quality assurance in Govt./PSU/AB/EI and should be empaneled under CERT-IN.	Our understanding is that the bidder should have been empaneled with CERT-In in last 2 years and the Empanelment certificate issued by Cert-In in last Two years shall be considered valid. Is our understanding correct?	The Clause of elgibility criteria is very clear and do not require any further clarification.

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13	Chapter -5	Technical Parameters	Profiles of Proposed Resources for the Assignment (20 marks with Minimum marks 12) Bidder should have the following minimum in-house resources to prove the competency in successful completion of the project : SME in primary education curriculum development and e-Material Development (5 Marks) · Two numbers of IT Specialists for Enterprise architecture and IT Assessment - 5 Marks · Two numbers of IT Design and Implementation Expert- 5 Marks · Two numbers of Education Project Implementation experts - 5 Marks The qualifications & Experience of the above experts shall be in terms of clause 19.5 of this chapter no 3.	Considering the fact that the "SME in primary education curriculum development and e-Material Development" shall play a critical role in the overall project and the subject matter expertise shall also depend on the knowledge of local course curriculum being provided in the project location and hence it may involve hiring of local SME having expertise in the same curriculum and language. Considering this it is requested if the bidders are allowed to suggest profile for the suitable SME in primary education curriculum development and e-Material Development who may not be on the rolls of company.	No claification required as clause is very clear in itself.

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			Bidder : M/s Harbinger Systems		
14			General Queries	Questions to understand end users • Learners o What kind of internet connection the pupil would have? o Do they have access to emails? o Can they read messages in text format which are sent by the teacher? o Are there any pupil who falls under disabled category? • Teachers o What is the computer proficiency level of the teachers? o Are they using any kind of classroom management system currently? Questions related to technology: • RFP mentions about offline content creation - Does it mean teachers/trained staff will need ability to create the content in offline mode using authoring environment? • It is mentioned in RFP that Smart Tablet computers will be used for pedagogical content (by pupils). Is there any OS preference for these Smart Tablets - iOS/Android/Windows? • Will teachers access LMS, School Management System, Classroom Management System etc. through Smart Tablet computers? Or will teachers/trained staff use desktop computers mainly? • Is it right understanding that French localization support will be needed for LMS/School Management System/Classroom Management System/content etc. • Is there any specific need of using Flash-based content in the pedagogical content (being it dead technology)? • Will pupils really need to have access to online web-based LMS? Or will it be fine to provide only mobile app based access to pupils (from the tablet) for accessing learning content and synchronizing the learning progress back to the LMS? • RFP mentions about content updates based on the assessment and feedback received from Teachers and Learners. Should this content update be reflected across all schools- for all pupils? • What level of content tracking is expected? Is learning tracking required only – o to identify whether pupil completed viewing the content and o to record grades of questions? OR moderate level of learning tracking is required to capture other learning activities/parameters as well?	The Bidder is advised to go through the tender document in detail and should familiarize with all conditions and information before putting any quarry. The consultancy scope and project details available in tender documents are sufficient to understand the scope of work .

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				• Is there need of having centralized LMS/School management system/Classroom management system(catering to approx. 27000 end users) - where each school will be treated as a sub-component OR Will it be more suitable to replicate instances of LMS//School management system/Classroom management system in each school separately? OR • Will it best align with the requirements if common components are hosted centralized and rest uncommon components are hosted separately. For example, content management and reports will be hosted centralized for all schools. But school specific systems will be hosted (rather replicated) separately for each school to represent school specific data • School Management System o What is the current method of payment for the fee? o How the attendance of the students is done currently? • Questions related to content: • Do you have any preference for the way the content has to be developed? For example, eLearning course, ePub, eBooks, Flash content, etc. If yes, which ones? • Any reason to go for flash content? Since, many latest devices like Android and iOS do not support flash. Would you be open to consider HTML5 based content development approach? • Who would be able to define the curriculum for the content? • Would there be SME support during the project for any queries during development process? • We assume the content for digital learning development would come from SME or EdCIL. Is this correct? • Is downloading the content for offline viewing a major requirement? • Would there be a need to update the content? RFP mentions teachers can update the content. Hence, confirming. What kind of updates do you envision? Are they only text or even images, videos, audio etc.? • We assume that the content tracking is not required if the content is downloaded.	

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				• Are there any branding guidelines and design guidelines which would be shared with us? • If there are any images required for the content, would they be provided to us? Do you have any specific photo library preference which we would need to use? • Will the content change frequently? • If yes, how frequently? Would you want to make the content changes? • Who will give final approval on content and on our outputs (ID approach, storyboards, audio scripts etc.)? • What level of user interaction would you recommend for the content (more than 50% screens should have interactivity/animation or less than 50% screens) • There is a need of online assessments with randomize questions. Who would be finalizing these assessments? Would there be a need to edit these questions in future? Questions related to Time-lines • Can we define the phase-wise schedule? or will this be defined for us? • After completion of the project wherein all the content, delivery mechanisms, output, standards, implementation, TOT etc. are completed - will Harbinger still have to hand-hold for a while? (What is that time duration)? • The total value (tentative) given by the Indian Govt to the Mauritian Govt for this project? • What percentage of the project value is to be given to EdCIL? • What role will EDCIL play after the selection of the company chosen? • Do they want a couple of people to be based in Mauritius/ for how long?	