

**Statement showing the point wise replies on the queries raised by RICOH in pre-bid conference held on
13.01.2016**

Sl. No	Pg. No.	Section	Sub-section. (if any)	Bid requiring clarification	statement	Proposed Clarification/ Amendments	EdCIL Remarks

1	8	Eligibility Criteria for the Bidder	Eligibility Criteria for Bidder Pt. No. 1	The bidder should be a company/corporation incorporated in India. Consortium in any form is not allowed.	<p>Consortium to be allowed .</p> <p>Competitive Bidding , Good Partners and enhancing the performance criteria in the procurement process .</p> <p>As per the Pre Qualification Criteria in the RFP so that a company like Ricoh India Limited having turn over of 1600 + Cr and financial net worth of more than 100 cr for last 3 years and whose parent company Ricoh Inc Japan is present in 203 countries world wide and having total global turnover of more than 25 billion USD can participate in this tender / rate contract and become part of such a prestigious project , We have been awarded Multiple ICT projects (1100 schools in Delhi Govt . , 2000+ Schools in Odisha , 3500+ Virtual classroom / Live Two way , 1 Lac + Tablets / Laptops supplied through MHRD projects) across the country having CMMI Level 4 company , ISO 9001:2008 ,ISO 14001:2004 , ISO 27001:2005 ,etc.</p>	<p>No Change.</p> <p>Consortium is not allowed as EdCIL is looking out for experienced stand alone supplier with excellent past records and performance in working with Govt/PSUs</p>
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2	8	Eligibility Criteria for the Bidder	Eligibility Criteria for Bidder Pt. No.2	The Bidder must be in the business of supply of Integrated Community Computer since last 7 years in India as on 31st Dec 2015.	<p>The bidder should be allowed in the business of supply of ICT Project since last 3 years for healthy business / competitive bidding . The word Integrated Community Computer to be read as ICT Project - a common Nomenclature referred by MHRD .</p> <p>As the device Integrated Community Computer is a combined system of Projection and computing technology and there is no such product available in the market Or any Nomenclature for ICT equipment referred by MHRD , Available through ONLY ONE Vendor , namely K-YAN thru IL&FS . Being a Proprietary Product it can be procured through RULE No. 154 GFR 2005 but it cannot be awarded as a rate contract.</p>	No Change. Integrated Community Computer refers to product with Personal computer and projector. Edcil is interested to procure the product with Specification clearly given in the open tender to invite vendors in the field who can deliver the product as required by Edcil. The integrated community computer is a general term so it can not come under proprietary article under the ambit of Rule 154 of GFR.
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3	8	Eligibility Criteria for the Bidder	Eligibility Criteria for Bidder Pt. No.3	<p>The bidder should have a minimum total turnover of Rs. 100 Crores in the last three completed financial years and minimum turnover of Rs.25 Crores from the business of Integrated Community Computer in India for the last three years.</p>	<p>The word Integrated Community Computer to be read as ICT Project As the device Integrated Community Computer is a combined system of Projection and computing technology and there is no such product available in the market Or any Nomenclature for ICT equipment refered by MHRD , Available through ONLY ONE Vendor , namely K-YAN thru IL&FS . Being a Proprietary Product it can be procured through RULE No. 154 GFR 2005 but it cannot be awarded as a rate contract . It's a very old technology , being offer for past 10 years and If anything were to go wrong with single component then entire integrated unit cannot be used in class by teacher therefore no class session and None of the components of the hardware are available as OEM with them thereby support issue</p>	<p>No Change. Same reply given in Point No. 2. Integrated Community Computer contains inbuilt interactive white board feature used as a effective learning tool in classrooms emphasising in developing skills for students.</p>
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4	8	Eligibility Criteria for the Bidder	Eligibility Criteria for Bidder Pt. No.4	<p>The bidder should have supplied at least 1000 similar units under a single Government/PSU Order in India during the last three completed financial years.</p>	<p>The bidder should have at least 1000 schools under a single Govt. / PSU ICT order in India till dec.'2015 . The word Integrated Community Computer to be read as ICT Project As the device Integrated Community Computer is a combined system of Projection and computing technology and there is no such product available in the market Or any Nomenclature for ICT equipment referred by MHRD , Available through ONLY ONE Vendor , namely K-YAN thru IL&FS . Being a Proprietary Product it can be procured through RULE No. 154 GFR 2005 but it cannot be awarded as a rate contract .It's a very old technology , being offered for past 10 years and If anything were to go wrong with single component then entire integrated unit cannot be used in class by teacher therefore no class session and None of the components of the hardware are available as OEM with them thereby support issue</p>	<p>No Change.EdCIL is looking for a vendor with robust experience in supply of integrated product which meets the requirement of learning in schools as prescribed by EdCIL.</p>
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5	8	Eligibility Criteria for the Bidder	Eligibility Criteria for Bidder Pt. No.5	The bidder should have executed at least 5 projects successfully involving supply and installation of similar Integrated Community Computer with State Government or Public Sector Undertakings in India in the last three completed financial years. Each project should have involved supply of at least 100 Integrated Community Computer.	<p>The bidder should have at least 5 ICT projects in India till dec.'2015 . Each project should have involved supply of at least Computer against ICT PROJECT not Integrated Community Computer.</p> <p>The word Integrated Community Computer to be read as ICT Project</p> <p>The experience sought is exactly in line with the execution of projects by ilfs education for kyan , as the device Integrated Community Computer is a combined system of Projection and computing technology and there is no such product available in the market Or any Nomenclature for ICT equipment refered by MHRD , Available through ONLY ONE Vendor , namely K-YAN thru IL&FS . Being a Proprietary Product it can be procured through RULE No. 154 GFR 2005 but it cannot be awarded as a rate contract .</p>	No Change. The purpose of tender is to procure the required product so eligible bidders should have the experience of supply and installation of device.
6	8	Eligibility Criteria for the Bidder	Eligibility Criteria for Bidder Pt. No.6	The product should have the UL Certification	<p>UL certification to be Read as CMM Level / ISO Certification .</p> <p>The Certification as per the Govt. of India / MHRD norms it has to be CMM Level for Software and their services And for Hardware it has to be ISO / BIS certified .The UL certification is not required for electronic products to be sold in India ,UL certification is specialised for House hold products and for their Fire safety .</p>	Please refer to ammendment proposed in bid document as "the product should have UL/ETDC certification."

7	12	Award of the Contract / Technical Evaluation	Award of the Contract / Technical Evaluation No.9.1.2	Number of years of experience in Integrated Community Computer in India	The word Integrated Community Computer to be read as ICT Project	No Change.
8	12	Award of the Contract / Technical Evaluation	Technical Evaluation No.9.1.3	No. of Units of Integrated Community Computer supplied by the bidder last 5 years in India in Government projects	The word Integrated Community Computer to be read as ICT Project	No Change.
9	12	Award of the Contract / Technical Evaluation	Technical Evaluation No.9.1.4	No. of projects (of supply of 100 Integrated Community Computers in each case) involving supply installation of Integrated community computer in India in the last 5 years to Govt/PSUs.	The word Integrated Community Computer to be read as ICT Project ; No. of projects (of supply of 100 PC against ICT Project in each case)	No Change.

10	17	SCOPE OF WORK / Technical specifications	Technical specifications - Sec.IV /SNO.1	Operating System: Microsoft Window 10 SL	Microsoft Window 10 SL to be read as Microsoft Window 10 PRO as SL will not provide any domain acitivity , not future ready ,too.	Please refer to ammendment proposed in bid document as "Microsoft Window 10 SL or Higher."
11	18	Award of the Contract / Technical Evaluation	Technical specifications - Sec.IV /SNO.3	Accessory to Integrated Community Computer - Screen Interactivity ; Screen Interactivity Option for Inbuilt feature Integrated Community Computer.The projected screen should become interactive using a pen or finger and should be able to be used as an interactive whiteboard.	The word Integrated Community Computer to be read as ICT Project Screen Interactivity ; Screen Interactivity Option can be provided by the Projector OEM if such projector is required .	No Change. Specification clearly given in the tender is that the project screen should become interactive using a pen or finger and should be able to be used as an interactive whiteboard. Projector should be inbuilt and not as a separate device of any OEM.

13	18	Award of the Contract / Technical Evaluation	Technical specifications - Sec.IV /SNO. 9	Interactive White Board ; Board surface: Scratch resistant surface; maintenance free ; Technology: Touch resistive/Digitizer technology/ Electromagnetic / Infra Red technology	<p>Board surface: Scratch resistant surface; maintenance free it has to be read as CERAMIC surface as other surface cannot be Maintenance free and can be used with Board marker also in place of Chalk on the board ;</p> <p>Technology: as per the latest innovations THE OPTICAL Technology is the best and gives the 99.5% accuracy of touch with Multi Touch facility .</p>	No Change. Detailed generic Specifications are already given in Sec.IV /SNO. 9
14	13	Terms and Conditions of Bid/Section 3	Terms and Conditions of Bid/Section 3/Schedule of Payment	EDCIL will release the payment to the bidder on back to back basis on receipt of related payment based on certification of the end customer. The bidder shall submit a PBG of 5% of the order value to EDCIL for every project being awarded under this rate contract	As a bidder we should be get payment on completion and handling over the equipments against the certification released by the client .	No change.

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S.NO	Tender Clause	Bidder Query	EdCIL Remarks
1	Schedule of Payment: EdCIL will release the payment to the bidder on back to back basis on receipt of related payment based on certification of the end customer. The bidder shall submit a PBG of 5% of the order value to EdCIL for every project being awarded under this rate contract	For smooth functioning of the IT projects, there is a need of substantial amount working capital, which the bidder invest initially. Therefore, we would request the department to provide for the payment on completion of delivery and installation of project.	No change.
2	Bid Conditions, Note	The Client shall be responsible for any postal delays about non-receipts / non-delivery of the documents. All late bids / incomplete bids would be rejected out rightly	Please read amendment in the bid document.
3	EMD	There is discrepancy in the EMD amount mentioned in word and figure	Please read amendment in the bid document.