

### Clarification of Pre-Bid Queries

S.No.	Page No.	Company	Clause as per RFP	Query	
1	6	AIRTEL	a) To provide 20 Mbps Internet leased line connectivity on uncompressed, unshared leased line (Optical Fibre Cable) (1:1) for Primary leased line and 10 Mbps Internet leased line connectivity for Secondary leased line by the different service providers at IS Division of EdCIL (India) Limited at its Corporate Office, NOIDA on rental basis with last mile connectivity	For secondary leased line of 10Mbps, can the last mile be provided on copper.	The primary and secondary leased line shall be provided by different vendors. The last mile connectivity for secondary link cannot be on copper and has to be on optical fibre
2	8	AIRTEL	6. Contract Period The Contract shall initially be valid for a period of One (1) year and may be extended on year to year basis for further two years period based on satisfactory performance and with mutual consent and rates, terms & conditions mutually agreed at the time of extension.	We request to kindly keep the contract period for minimum 3 years	The tender document is clear no change
3	16	AIRTEL	3. The Bidding firm must be a profit making company for the last three financial years as on 31.03.2017 and should have a positive net worth of Rs.15 Crores. FY 14-15,15-16,16-17.	We request EdCIL to kindly modify the criteria - the bidding firm must be a profit making company for the last 3 financial years as on 31.03.2017.  We are a reputed Telecom organization	Please refer to Corrigendum-I, S.No. 1

				having a significant turnover and positive networth, however in financial year 2016-17, we did not report profitability as our organization incurred expenses under exceptional expenses category and was reported in our accounting statement under new system.	
4	22	AIRTEL	<p><b>7. FALL CLAUSE</b></p> <p>The BIDDER undertakes that it has not supplied / is not supplying similar product/systems or subsystems at a price lower than that offered in the present bid in EdCIL (India) Limited, Noida respect of any other Ministry / Department of the Government of India or PSU and if it is found at any stage that similar product/systems or sub systems was supplied by the BIDDER to any other Ministry/Department of the Government of India or a PSU at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to the Buyer, if the contract has already concluded.</p>	<p>We will not be able to provide undertaking for lowest prices considering the scope of work and capex incurred to deliver link will be different for each case and hence any 2 projects cannot be treated as similar.</p>	<p>The essence of the clause is that the bidder should provide competitive prices to EdCIL compared to similar projects with similar scope of work.</p>
5	25	AIRTEL	<p>e. The link shall be terminated on Router/UTM Firewall which shall be provided by EdCIL.</p>	<p>We understand from the RFP bidder does not have to provide any hardware like Router/Modem to terminate the</p>	<p>The hardware on our end shall be UTM</p>

				link. Link will be terminated on EdCIL provided Router/UTM Firewall.	
6	26	AIRTEL	f. The vendor shall be provide at least 15 nos. Internet IP addresses to EdCIL for usage on this ILL.	Pls confirm IPv4 or IPv6 type IP are required	Please refer to Corrigendum-I, S.No. 2
7	26	AIRTEL	h. Monitor ability: The vendor shall configure the link provided to EdCIL in his NMS system and provide access on the same to EdCIL. The system must provide online charts/reports for minimum important possible parameters for current as well as historical data for preceding 3 months: a) Link Utilization Report, Link up down report, Site up down report. b) Latency, Packet drops (PE to Gateway) c) Latency from NMS LAN to the Customer	Request to remove requirement for below mentioned online Charts/reports  -Link up down report -Site up down report -Packet Drops (PE to Gateway) -Latency from NMS LAN to the Customer	The tender document is clear no change .The reports are necessary to monitor that the SLA's defined in the tender document are being met .