

Name of Work : Expression of Interest for Selection of Consulting Agency to Review and Research of School Education Sector

Tender No. EdCIL/BD/EOI/RR/2016/04 dated 30th June 2016

Statement showing the point wise replies/amendments on the queries raised in pre-bid-meeting held on 13.07.2016

S. No.	Chapter / Clause	Page No./ Section No.	Description	Clarification sought	EdCIL's Remarks
1.	Chapter 4, Instructions to Bidders Earnest Money Deposit,	Section 16.4/ Page 13	EMD of successful bidder shall be retained as security money after signing of agreement. In addition, the PBG will require to be submitted @ 10% of the work value, when an individual work is assigned.	It is requested to waive of the submission of PBG as EMD is already been received by EdCIL. Clarification regarding the return of EMD in case, a successful bidder submits the PBG.	No Change
2.	Chapter 4, Instructions to Bidders, Eligibility Criteria	19.2 - S.No. 2/ Page 15	Experience in implementation of large scale education sector programme (s) having project value of minimum Rs. 10 Crores in the last 3 financial years as on 31st March 2015.	Considering the overall value of the assignment, one large scale project worth Rs.10 Crores that too in Education Sector is a restrictive clause. We requests to rephrase the clause as following: "Experience in implementation of large scale education sector / Skill Sector programme(s) /Scheme having project value of minimum Rs.7.5 Crores in the last 3 financial years as on 31st March 2016 ."	No Change
3.	Chapter 4, Instructions to Bidders, Eligibility Criteria	19.2 - S.No. 3/ Page 15-16	Experience of providing technical assistance to Central or State Government with large scale multi-lateral/ bi-lateral agencies or government funded educational programmes for disadvantaged populations such as disabled/gender/scheduled caste (SC), scheduled tribe (ST) etc. in India having minimum project value of Rs.10 Crores in last financial three years i.e. 2012-13, 2013-14, 2014-15	Considering the overall value of the assignment, one large scale project worth Rs.10 Crores that too in multi-lateral/bi-lateral agencies or government funded educational programmes for disadvantaged populations such as disabled/gender/ scheduled caste (SC), scheduled tribe (ST) etc. is a restrictive clause. We requests to rephrase the clause as following: "Experience of providing technical assistance to Central or State Government with large scale multi-lateral/bi-lateral agencies or government funded educational programmes for disadvantaged populations such as	No Change

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				disabled/gender/scheduled caste (SC), scheduled tribe (ST) etc. in India having minimum project value of Rs.5.00 Crores in last financial three years i.e. 2013-14, 2014-15, 2015-16 "	
4.	Chapter 4, Instructions to Bidders, Eligibility Criteria	19.2 - S.No. 4/ Page 16	The Bidder should be a <u>profit-making concern</u> for the last three financial years, with minimum Average Annual turnover of at least Rs.50 Crores in last 3 years	We request you to rephrase the clause to following: "The Bidder should have <u>Positive Net worth</u> , with minimum Average Annual turnover of at least Rs.50 Crores in last 3 financial years (i.e. 2014-15, 2013-14, 2012-13) as financial statements for FY 2015-16 are under finalization stage.	No Change
5.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Experience to Bidder 19.5 (1.1) / Page 16	A qualified development sector consulting firm with experience of working in education sector in India. - Two Projects in last 3 years of value more than <u>10 crore each</u> – 15 marks - One Project in last 3 years of value more than <u>10 crore each</u> – 5marks	We request you to rephrase the clause as following: A qualified development sector consulting firm with experience of working in education sector/ <u>Skilling Sector</u> in India. - Two Projects in last 3 years of value <u>more than 7.5 crore each</u> : 15 marks - One Project in last 3 years of value more than <u>7.5 crore each</u> : 5 marks	No Change
6.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Experience to Bidder 19.5 (1.5) / Page 17	Experience of implementing large scale Scholarship disbursement support to Central/State Government in India in last 3 years: - Single project of value more <u>than 50 crore</u> : 10 marks - Single project of value between <u>25 to 50 crore</u> : 5 marks	We request you to rephrase the clause as following: Experience of implementing large scale Scholarship disbursement support/ <u>Skilling Scheme</u> to Central/State Government in India in last 3 years: - Single project of value more than <u>40 crore</u> : 10 marks - Single project of value between <u>25 to 40 crore</u> : 5 marks	No Change

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7.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Key Personnel 19.5 (2.1) / Page 17	Team Leader & Education Expert – Ph. D./Master's degree in Education/Economics/Social Sciences from reputed Institution; Must be employee of the consultant organization for at least 1 years. Minimum 20 years of overall with experience in transformation and strategy. Relevant experience of working in large scale programs in Government or Public Sector Enterprises in India.	<p>We request you to rephrase the clause as following:</p> <p>"Team Leader & Education Expert – Ph. D./Master's degree in Education/Economics/Social Sciences/relevant field from reputed Institution; Minimum 15 years of overall with experience in Education/Skilling/transformation and strategy consulting/projects. Relevant experience of working in large scale programs in Government or Public Sector Enterprises in India."</p>	<p>Clause may be amended as under:</p> <p>"The minimum experience of 20 years as mentioned in item 19.5 (2.1) may be read as 15 years."</p>
8.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Key Personnel 19.5 (2.2) / Page 17	Education Management Information (EMIS) System and M&E Expert - Master's degree in Computer Application from reputed Institution; Must be employee of the consultant organization for at least 1 year. 15+ years of work experience in education sector; Demonstrated skill of design and implementation of EMIS at National and State level.	<p>We request you to rephrase the clause as following:</p> <p>"Education Management Information (EMIS) System/ M&E Expert - Master's degree in Computer Application/M.Tech/Masters in relevant field from reputed Institution; Must be employee of the consultant organisation for at least 1 year. 10+ years of work experience in education sector; Demonstrated skill of design and implementation of EMIS at National and State level."</p>	<p>Clause may be amended as under:</p> <p>"The experience of 15+ years as mentioned in item 19.5 (2.2) may be read as 12+ years."</p>
9.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Key Personnel 19.5 (2.3) / Page 17-18	Planning and Management Expert – Ph. D./Master's degree in Social Sciences/Management from reputed Institution; <u>15+ years of work experience including at least 10 years of experience in developing strategy and implementation plans for education projects in India</u> ; In depth knowledge of planning and management issues in	<p>We request you to rephrase the clause as following:</p> <p>"Planning and Management Expert – Ph. D./Master's degree in Social Sciences/Management from reputed Institution; <u>10+ years of work experience including at least 5 years of experience in developing strategy and implementation plans for education/skilling projects in India</u>; In depth knowledge of planning and management issues in education and</p>	<p>Clause may be amended as under:</p> <p>"The experience of 15+ years as mentioned in item 19.5 (2.3) may be read as 12+ years."</p>

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			education and experience in conceptualizing, designing and implementation of education management strategies/solutions.	experience in conceptualizing, designing and implementation of education management strategies/solutions;"	
10.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Key Personnel 19.5 (2.4) / Page 18	Education Data Analysis Expert - Ph.D./M.Phil. in Education; with minimum of 5 years' experience with demonstrated skills in analysing large scale data-sets like U-DISE, NSS, Census etc.; Experience of working with international datasets like DHS and MICS. Experience of working with programmes like SSA/RMSA; <u>Must be employee of the consultant organization.</u>	We request you to rephrase the clause as following: "Education Data Analysis Expert - Ph.D./M.Phil. in Education/ <u>Masters in Relevant field;</u> with minimum of 5 years' experience with demonstrated skills in analysing large scale data-sets like U-DISE, NSS, Census etc.; Experience of working with international datasets like DHS and MICS. Experience of working with programmes like SSA/RMSA;"	No Change
11.	Chapter 4, Instructions to Bidders, Eligibility Criteria	Key Personnel 19.5 (2.5) / Page 18	Assessment System Expert -Ph.D./ M.Phil. in Sciences/Social Sciences/ Management from reputed Institution; <u>15+ years of work experience including at least 10 years of experience in National Achievement Surveys in India.</u> In depth knowledge of working with NCERT/NIE/RIE in India is essential.	We request you to rephrase the clause as following: "Assessment System Expert –Ph. D. / M.Phil. in Sciences/Social Sciences/Masters in Management from reputed Institution; <u>10+ years of work experience including at least 5 years of experience in National Achievement Surveys/National Surveys in India.</u> In depth knowledge of working with NCERT/NIE/RIE in India is essential."	Clause may be amended as under: "The experience of 15+ years as mentioned in item 19.5 (2.5) may be read as 12+ years."
12	Chapter 6, Scope of Work	2 nd Paragraph / Page 20	The gaps in education quality can be effectively bridged only through a holistic approach. Therefore, it is expected that the consultant team will be responsible for reviewing the school education system (including early childhood – pre-school) in select State(s) across themes. Two of these States are likely to be hill States with large tribal populations, one a major	We request you to please clarify on the number of states / Uts to start the assignment with. Also, request you to please specify the name of the states where the study needs to be conducted.	The states have not yet been decided.

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			metropolis, and others from among the newly formed states. It is expected that the duration of the project will be approximately six months (for each State/UT) comprising of mostly desk-based (with some field visits/consultation) work. However, EdCIL reserves the right to award the work related to all States or more, some States, or none at all, depending upon the requirements of the end-client, i.e., the concerned State government.		
13	Chapter 7, Proposed Contract Terms	Time Line & Payment Terms, Page 24	Deliverable timelines and payment terms shall be decided when the work is awarded to successful bidder in accordance with the contract conditions set by the end client.	We request you to please clarify on the payment terms – will it be fixed fee assignment or Time and Material based assignment and also possibilities in increase the duration of the projects.	It will be fixed fee assignment and timelines is linked to client's requirement.
14	Annexure 1 Bid Form	III Other related details:- (Pt. 12 and 13) / Page 31	Breakup of IT personnel; No. of executive	We request you to please clarify on the points and specify the exact requirement	These are the additional information.
15	-	-	-	What are the details of norms for reimbursement of expenses?	Please refer Note iii) of Annexure 8 (Financial bid).
16	-	-	-	Clarifications needed on modalities for execution: Is the consultant required to be operate from EdCIL's office?	Not required.
17.	-	-	-	Can external professional be hired for the position of Assessment System Expert and Social Development Expert (It is not specifically mentioned that they should be employee of the firm.	As required in item 2 of 19.5 of Chapter 4 of tender document.